



ABOUT US

At Golden Valley Bank, we pride ourselves on delivering an experience unlike any other. Take our commitment to customers, staff and community—the foundation of true community banking. It's our passion to help businesses grow, help make dreams a reality and better our local economy. We believe this passion for our community starts with our employees. Encouraging our staff to be involved in the organizations and non-profits who strive to make a difference allows them to connect, engage and better understand community needs. The power of community starts at home with our Golden Valley Bank family.

Learn more on our website at www.goldenvalley.bank

TO APPLY

Submit a cover letter and resume on our website's career page at www.goldenvalley.bank/careers or email them to Terri Morris at tmorris@goldenvalley.bank.

Equal Opportunity Employer

OUR CORE VALUES

- ✓ **Absolutely Outstanding Customer Service**
- ✓ **Development and Retention of Knowledge**
- ✓ **Empowerment**
- ✓ **Unparalleled Community Leadership**
- ✓ **The Highest of Corporate Standards**

JOB ANNOUNCEMENT

Commercial Relationship Manager

Golden Valley Bank is currently seeking an experienced **Commercial Relationship Manager** candidate who has exceptional relationship building skills. Our preferred candidate is motivated by knowing their everyday efforts of providing Absolutely Outstanding Customer Service (AOCS) helps us achieve our strategic initiative of being the Best Bank in Town.

Reporting directly to the Chief Credit Officer, the Commercial Relationship Manager is expected to possess a very outgoing and progressive attitude, while exhibiting a welcoming personality, having strong interpersonal skills, with the ability to determine and meet customer's needs. We expect applicants to promote a professional image of the Bank while developing, servicing and maintaining all types of business relationships, including loans, lines of credits, deposits and treasury management products.

The ideal candidate is expected to have thorough knowledge of the lending functions and related Government regulations. Competence to develop new business by contacting prospects and customers along with:

- A commitment to the vision, mission, and core values of Golden Valley Bank
- Ability to gather information, analyze and prepare loan presentations as appropriate
- Awareness that you can have a positive influence and make a difference with our customers as well as in the community
- Proven success in communication both written and orally
- Monitor and maintain existing loan portfolios, including appropriate resolution of emerging problem loans
- Desire to work closely with customers and colleagues

Possess the following qualities:

- Ability to work effectively as part of a team and independently
- Aptitude to understand and analyze financial statements; strong understanding of loan structuring, pricing and analysis of typical collateral items
- Competence to take initiative and prioritize tasks; good time-management, organizational, problem-prevention and problem-solving skills
- Strong sense of responsibility and accountability

Additional information regarding this position is available upon request, including a Job Description and details of our excellent benefits programs.

If you value your community, enjoy providing Absolutely Outstanding Customer Service, desire the opportunity for professional growth, and believe you possess the commitment, personality, and skills to become part of the Best Bank in Town, we would like to have you apply today!